



Top 5 Venues Report 2018



Top 5 Venues Report

Direct order execution: under the MiFID II Level 1 Directive, a firm which directly executes client orders must summarise and make public on an annual basis, for each class of financial instruments, the top five execution venues in terms of trading volumes, where it executed client orders in the preceding year, together with information on the quality of execution obtained. Article 27(6) of MiFID II.

This report embeds data relating to the Top 5 venues utilised by BlackBee over the course of 2018 for the execution of trades on an OTC basis directly with a counterparty on behalf of its clients, broken down by sub-asset class as outlined in the Tables below.

BlackBee executes orders with counterparties where it has the relevant agreements in place. BlackBee defines the key product variables including the issuer, price and costs in its brochures and other product offering documentation which is provided to clients prior to order(s) being placed. Client orders to purchase securities are therefore instructions to execute trades on behalf of clients in a security on the pre-determined terms specified in the marketing materials.

Class of Instrument	Credit Derivatives (Other Credit Derivatives)				
Notification if <1 average trader per business day in the previous year	Y				
Top 5 execution venues ranked in terms of trading volumes	Proportion of volume traded as a % of total in that class	Proportion of orders executed as a % of total in that class	Percentage of Passive Orders¹	Percentage of aggressive orders²	Percentage of directed orders³
-	-	-	-	-	-

¹Orders entered into the order book that provided liquidity

²Orders entered into the order book that took liquidity

³Orders where a specific execution venue was specified by the client prior to execution of the order

Class of Instrument	Structured finance instruments				
Notification if <1 average trader per business day in the previous year	Y				
Top 5 execution venues ranked in terms of trading volumes	Proportion of volume traded as a % of total in that class	Proportion of orders executed as a % of total in that class	Percentage of Passive Orders	Percentage of aggressive orders	Percentage of directed orders
APIS Capital II plc	100%	100%	0%	0%	100%

Class of Instrument	Debt instruments				
Notification if <1 average trader per business day in the previous year	Y				
Top 5 execution venues ranked in terms of trading volumes	Proportion of volume traded as a % of total in that class	Proportion of orders executed as a % of total in that class	Percentage of Passive Orders	Percentage of aggressive orders	Percentage of directed orders
Leonteq Securities AG	54.38%	82.16%	0%	0%	100%
Exane Derivatives SNC	41.55%	15.49%	0%	0%	100%
TSAF OTC	3.97%	1.88%	0%	0%	100%
Commerzbank	0.10%	0.47%	0%	0%	100%

Class of Instrument	Securitized Derivatives (Warrants and Certificate Derivatives)				
Notification if <1 average trader per business day in the previous year	Y				
Top 5 execution venues ranked in terms of trading volumes	Proportion of volume traded as a % of total in that class	Proportion of orders executed as a % of total in that class	Percentage of Passive Orders	Percentage of aggressive orders	Percentage of directed orders
-	-	-	-	-	-

Quality of Execution

At the time of this report, BlackBee Investments Limited is satisfied with the execution quality of its approved counterparties. BlackBee's approved counterparty list specialises in the manufacture of structured products and satisfy the Firm's due diligence requirements, which are reviewed on a regular basis.

BlackBee has collated trade data for 2018 so that the 'top 5 venues' report shows the distribution of trades across the approved counterparties broken down by sub-asset class over the 12 months.

Relative Factor Importance

The execution factors are set out in the Order Execution Policy, which can also be found on the company website. BlackBee executes purchase orders on behalf of its clients on the pre-determined terms that are outlined in its brochures and other product offering documentation. When negotiating each bespoke trade, the best possible result for clients is determined primarily based on the total consideration of a trade, representing the price of the financial instrument and all costs and expenses relating to execution. Other factors have also been considered, including speed, nature, credit quality, asset expertise and likelihood of execution and settlement, albeit to a smaller degree relative to the aforementioned factors.

Venue Conflicts

BlackBee utilises Apis Capital II plc ("Apis"), an affiliated entity, for the issuance of alternative assets and disclosures are provided in product brochures in this regard.

Venue Payments

Fee structures for each product are clearly outlined in product brochures and other product offering documentation. No other arrangements are in place with regard to payments made to or received, discounts, rebates or non-monetary benefits.

Venue Changes

The primary structured finance instruments execution venues in the 2017 report were reported as Commerzbank and Morgan Stanley & Co. This has seen a change in 2018 with the primary venues utilised being Leonteq Securities and Exane Derivatives. TSAF OTC and Commerzbank were utilised to a lesser extent.

Client Categorisation

BlackBee products are distributed ultimately to clients classified as retail under the MiFID II client categorisations. The Order Execution Policy as well as product brochures and marketing materials are designed for this client category, ensuring enhanced investor protection measures are applied to all product offerings.

Execution Analysis Tools

BlackBee's proprietary front office system (HIVE) is used to record transactions performed for MIFID clients. The Firm utilises data from HIVE amongst other sources to assess the quality of execution.

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